

June 2024 Newsletter

SBA 504 25-year rate 6.351% fixed.

SBA 504 20-year rates 6.440% fixed.

SBA 504 25-year REFI rate 6.382%, fixed.

SBA 504 10-year rates 6.892%, fixed.

City Revolving Loan fund rate 11.50%, fixed.

Rates drop in June.

Rate information: Rates decreased 20 basis points (0.20%). We no longer expect too many rate adjustments through the rest of the year, due to inflation and the pending election. Rates should continue to be stable for the next 6 months. **Debt refinance continues to be easier to use with the 504 program.** We can refinance both 7a and 504 debts.

The SBA's turnaround time for approvals is 3.0 business days, and servicing action times are also 4.0 business days.

We had 3 SBA approvals in May, year to date we have 18 SBA approvals. Tri Counties Bank leads with 6 SBA approvals followed by Central Valley Community Bank, Community Bank of Santa Maria, American Riviera Bank, Citizens Business Bank and Pacific Premier Bank with 2 approvals each, followed by Mission Bank, Premier Valley Bank, Pacific Premier Bank, Bank of the Sierra, Chase Bank and U.S. Bank, all with one (1) approval. THANK YOU to all our participating banks for your referrals.

The SBA 504 Real Estate Program continues to be a great way to finance the acquisition and/or construction of commercial real estate for commercial owner-users. 504 loans can be used to finance up to 90% of the cost of your real estate project. 504 Loan can also be used to finance up to 85% of the cost of special use properties, such as cold storage facilities, urgent care, and surgery centers.

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Cen Cal Welcome Fresno State Intern, Austin Tuell



Cen Cal is excited to welcome Austin Tuell, our newest intern from Fresno State. Austin is scheduled to graduate in the spring of 2025 with a bachelor's in Business, majoring in Accounting. Prior to joining our team, he interned at Moss Adams as a tax intern. He hopes to receive his CPA license and pursue a career in tax accounting. Austin was born and raised in Clovis, CA, and has a background in customer service in the Fresno area.

Newsletter Features

New Employee, Nicole Ridenour



Please welcome Nicole Ridenour to our Team. She is our new Closing Officer from our Santa Maria office. Nicole is a quasi-returning employee, as she previously worked for Coastal Business Finance for over 5 years. She has nearly 20 year of finance experience. We are very happy to have her on our team.