

December 2023 Newsletter

SBA 504 20-year rates 6.610% fixed.

SBA 504 25-year rate 6.590% fixed.

SBA 504 25-year REFI rate 6.619%, fixed.

SBA 504 10-year rates 7.207%, fixed.

City Revolving Loan fund rate 11.50%, fixed.

MERRY CHRISTMAS. Rates drop again in December.

Rate information: Rates Decreased 24 basis points (0.24%). We do expect more rate adjustments through the rest of the year. Rates should be stable for the next 6 months, then start to drop a little bit next summer. There has been an easing of the debt refinance rules by the SBA with the new SOP. We are processing new 504 loans that will refinance 7(a) variable rate loans.

The SBA's turnaround time for approvals is 2.7 business days, and servicing action times are also 3.8 business days.

Two months into our new fiscal year, we have 5 SBA approvals. Tri Counties Bank leads with 2 SBA approvals followed by American Riviera Bank, Central Valley Community Bank and Mission Bank all with one (1) approval. THANK YOU to all our participating banks for your referrals.

City of Fresno RLF MICRO LOANS. Both Our Legacy RLF fund and the Business Recovery RLF fund are completely advanced (No Availability).

Our Central Coast office is now open in Santa Maria, CA. It is headed by Lesley Lang-Lopez. You can contact Lesley at (805) 739-1665.

The SBA 504 Real Estate Program continues to be a great way to finance the acquisition and/or construction of commercial real estate for owner-users. 504 loans can be used to finance up to 90% of the cost of your real estate project. 504 Loan can also be used to finance up to 85% of the cost of special use properties, such as cold storage facilities, urgent care, and surgery centers.

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For Additional Information Contact: Cal Cain at (559) 905-5636 or Lesley Lang-Lopez at (805)739-1665.