



CEN·CAL
Business Finance Group

September 2023 Newsletter

SBA 504 20-year rates 6.862% fixed.

SBA 504 25-year rate 6.808% fixed.

SBA 504 25-year REFI rate 6.826%, fixed.

SBA 504 10-year rates 7.052%, fixed.

City Revolving Loan fund rate 11.50%, fixed.

Cen Cal will soon announce a new office on the Central Coast.

Rate information: Rates increased 21 basis points (0.21%). We do expect more rate adjustments through the rest of the year. Inflation is slowing but still a challenge and bank credit administrations are tightening up a little bit. There has been an easing of the debt refinance rules by the SBA with the new SOP. **We are processing new 504 loans that will refinance 7(a) variable rate loans.**

The SBA's turnaround time for approvals is 2.7 business days, and servicing action times are also 3.8 business days.

Year to date we have 16 SBA approvals. Tri Counties Bank leads with 4 SBA approvals followed by Premier Valley Bank with 3 approvals, FFB Bank with 2 and 7 banks with 1 one approval each for California Bank & Trust, Bank of America, WestAmerica Bank, Access+Capital, United Security Bank, Fresno First Bank and Citizens Business Bank. THANK YOU to all our participating banks for your referrals.

City of Fresno RLF MICRO LOANS. Both Our Legacy RLF fund and the Business Recovery RLF fund are completely advanced (No Availability). The total Legacy RLF fund is over \$750,000. Our Business Recovery RLF fund is \$830,000. We are meeting or exceeding all our goals for our 2 RLF funds. Cen Cal has been an "A Rated" EDA Micro Lender for the past 5 years.

The SBA 504 Real Estate Program continues to be a great way to finance the acquisition and/or construction of commercial real estate for owner-users. 504 loans can be used to finance up to **90%** of the cost of your real estate project. 504 Loan can also be used to finance up to 85% of the cost of special use properties, such as cold storage facilities, urgent care, and surgery centers.

Please visit our website at <https://cencalfinance.com/>

On FACEBOOK at <https://www.facebook.com/cencalfinance/?ref=bookmarks>

Or on LinkedIn at <https://www.linkedin.com/company/cen-cal-business-finance-group>

For Additional Information Contact: Cal Cain at (559) 905-5636 or (559) 227-1158