



CEN·CAL
Business Finance Group

August 2022 Newsletter

SBA 504 20-year rates 4.886%, fixed.

SBA 504 25-year rate 4.977%, fixed.

SBA 504 25-year REFI rate 4.990%, fixed.

SBA 504 10-year rates 4.962%, fixed.

City Revolving Loan fund rate 8.50%, fixed.

City Business Recovery Loan Fund Rate: Prime + 0% (5.50%).

Rate information: **Rates are down slightly again this month, by 0.161 points.** We still expect two or three more rate increases in 2022. The Fed did increase rates this month, due to continued inflation concerns. The Russia-Ukraine War continues to affect inflation, too. Groceries, materials, and labor are expected to continue increase at double digit rates this year. We do expect Banks to be forced into increasing rates as the Fed raises rates. SBA's 504 volume continues to be high. The SBA's turnaround time for approvals has remained at 13 to 15 business days, and servicing action times have improved to 5 to 6 business days.

Year to date we are 33 SBA approvals for just over \$37 million. **Tri Counties Bank leads** with 11 Loan approvals, followed by Fresno First Bank with 5, Central Valley Community Bank with 4, and following are Community West Bank, WestAmerica Bank, Mechanics Bank, Premier Valley Bank & JP Morgan Chase with 2 approvals each. Valley Republic Bank, Citizens Bank, & California Bank & Trust each have one loan approval. THANK YOU to all our participating banks for your referrals.

City of Fresno RLF MICRO LOANS. Our Legacy RLF fund is completely advanced. The total Legacy RLF fund is over \$750,000. Our Business Recovery RLF fund is \$830,000 and it only has about \$50,000 of availability. We are meeting or exceeding all our goals for our 2 RLF funds. This money is helping Fresno's small business community recover from the pandemic.

Thank you to the City of Fresno Economic Development Department for their help.

Please visit our website at <https://cencalfinance.com/>

On FACEBOOK at <https://www.facebook.com/cencalfinance/?ref=bookmarks>

Or on LinkedIn at <https://www.linkedin.com/company/cen-cal-business-finance-group>

The SBA 504 Real Estate Program continues to be a great way to finance the acquisition and/or construction of commercial real estate for owner-users. 504 loans can be used to finance up to **90%** of the cost of your real estate project. 504 Loan can also be used to finance up to 85% of the cost of special use properties, such as cold storage facilities, urgent care, and surgery centers.

For Additional Information Contact: Cal Cain (559) 905-5636 or (559) 227-1158

New Intern, Edgar Cruz

Cen Cal Business Finance Group Welcomes our 20th College Intern Edgar Cruz. Edgar is a senior at Fresno State in the Craig School of Business. His option is Finance, and he would like to pursue a career in Banking. Edgar lives in Fresno, and he graduated from Hoover High School. Edgar's responsibilities will include helping manage & market our two RLF funds, underwrite our RLF loans, do site visits for our existing loans, internet market research and participate in sales calls. Edgar will be with Cen Cal through December. We are excited have Edgar on our team.

